

Customer Base Statistics

	96 / 97	97 / 98	98 / 99	99 / 00	00 / 01	01 / 02	02 / 03*	03 / 04*	04 / 05*	05 / 06*	06 / 07*	07 / 08*
NUMBER OF CUSTOMERS												
Business & General	34 648	37 816	40 996	43 238	40 576	42 199	39 374	42 952	44 143	42 010	42 980	44 261
Private Residences	298 514	302 653	310 811	318 525	319 763	313 244	304 831	307 608	310 955	314 975	319 516	323 389
Other	1 996	1 894	1 798	1 749	1 619	1 537	1 563	1 449	1 398	1 173	4	4
Bulk	690	669	675	682	754	702	725	734	739	748	730	746
Prepayment	115 903	134 384	151 221	158 982	162 839	191 020	187 044	211 784	227 895	243 549	254 017	263 712
Total	451 751	477 416	505 501	523 176	525 551	548 702	533 537	564 527	585 130	602 465	617 247	632 112
UNITS (kWh)												
Business & General	1 428 220 845	1 482 189 609	1 458 813 260	1 470 443 457	1 604 265 450	1 733 881 938	1 906 430 575	1 912 939 115	1 900 283 815	1 887 628 514	2 161 999 564	2 203 077 556
Private Residences	2 672 469 895	2 736 976 112	2 667 073 205	2 688 920 844	2 640 769 302	2 691 882 060	2 860 048 650	2 862 123 618	2 873 337 222	2 900 907 487	3 006 373 582	3 013 288 241
Other	191 879 147	204 481 477	181 010 121	182 979 615	197 188 369	102 439 716	86 911 187	132 286 050	140 222 213	123 985 815	36 683 199	37 605 719
Bulk	4 467 818 537	4 574 251 466	4 531 910 454	4 573 089 876	4 668 286 749	4 758 234 877	4 780 752 550	4 931 845 221	5 029 924 160	5 056 990 152	5 105 603 247	5 221 414 480
Prepayment	180 942 293	185 252 692	244 605 860	280 478 980	296 930 339	302 677 501	380 972 540	451 783 592	514 181 235	587 981 511	652 855 481	687 805 495
Total	8 941 330 717	9 183 151 356	9 073 412 900	9 195 922 172	9 407 440 209	9 589 115 852	10 015 115 502	10 290 977 586	10 457 948 645	10 556 793 479	10 963 525 073	11 163 191 492
UNITS GROWTH												
Business & General	7.32%	3.78%	-1.58%	0.80%	9.10%	8.08%	9.95%	0.34%	0.34%	-6.91%	14.54%	1.90%
Private Residences	5.68%	2.41%	-2.92%	1.20%	-1.79%	1.94%	6.25%	0.07%	0.07%	0.96%	3.64%	0.23%
Other	2.14%	6.57%	-11.48%	1.09%	7.77%	-48.05%	-15.16%	52.21%	52.21%	-12.01%	-70.26%	2.49%
Bulk	5.34%	2.38%	-0.93%	0.91%	2.08%	1.93%	0.47%	3.16%	3.16%	3.15%	0.96%	2.27%
Prepayment	38.24%	2.38%	32.04%	14.67%	5.87%	1.94%	25.87%	18.59%	18.59%	14.33%	11.05%	5.35%
Total	6.20%	2.70%	-1.19%	1.35%	2.30%	1.93%	4.44%	2.75%	1.62%	0.95%	3.85%	1.82%
INCOME IN RANOS												
Business & General	R 343 457 013	R 373 968 739	R 408 643 217	R 436 274 970	R 445 179 115	R 547 072 134	R 591 530 415	R 619 394 717	R 672 858 784	R 687 641 951	R 779 362 349	R 844 191 522
Private Residences	R 510 441 750	R 568 935 987	R 613 828 976	R 655 686 067	R 722 925 897	R 753 137 505	R 824 037 901	R 894 861 179	R 941 481 632	R 981 363 145	R 1 090 027 087	R 1 150 908 334
Other	R 26 281 877	R 28 529 103	R 30 791 039	R 32 191 903	R 35 205 659	R 13 405 297	R 15 775 113	R 18 036 972	R 22 214 691	R 20 181 773	R 13 433 024	R 15 189 096
Bulk	R 665 704 962	R 716 497 239	R 747 881 456	R 798 197 146	R 847 835 592	R 883 707 491	R 965 030 032	R 1 079 243 856	R 1 062 055 560	R 1 153 442 450	R 1 231 234 899	R 1 353 175 863
Prepayment	R 42 209 335	R 55 664 362	R 71 865 355	R 84 182 759	R 96 138 266	R 123 766 823	R 134 907 906	R 154 263 532	R 168 477 331	R 204 733 254	R 241 183 183	R 275 381 501
Total	R 1 588 094 937	R 1 743 995 430	R 1 873 008 037	R 2 006 532 845	R 2 147 284 519	R 2 321 089 250	R 2 531 371 367	R 2 765 900 256	R 2 967 087 998	R 3 047 362 573	R 3 355 240 542	R 3 638 846 315
CENTS/kWh												
Business & General	24.05	25.23	28.01	29.67	27.75	31.55	31.03	32.38	35.41	36.43	36.05	38.32
Private Residences	19.10	20.79	23.10	24.38	27.38	27.98	28.81	31.27	32.77	33.83	36.26	38.19
Other	13.70	13.95	17.01	17.59	17.85	13.09	18.15	13.63	15.84	16.36	36.61	40.39
Bulk	14.90	15.66	16.50	17.45	18.16	18.57	20.19	21.88	21.11	22.81	24.12	25.92
Prepayment	23.33	30.05	29.38	30.01	32.38	40.89	35.44	34.15	32.77	34.83	36.94	40.04
Total	17.76	18.99	20.64	21.82	22.83	24.21	25.28	26.88	27.42	29.96	30.60	32.60
AVERAGE UNITS/MONTH/CUSTOMER												
Business & General	3 435	3 266	2 965	2 834	3 295	3 424	4 035	3 711	3 542	4 087	4 192	4 148
Private Residences	746	754	712	703	688	716	782	775	747	825	784	776
Other	8 011	8 997	8 389	8 718	10 150	5 854	4 634	7 608	8 359	8 766	764 442	783 452
Bulk	539 592	569 787	559 495	568 785	515 947	564 843	549 512	559 928	567 199	563 390	582 831	583 268
Prepayment	130	115	135	147	152	132	170	178	186	196	214	217
Total	1 649	1 603	1 496	1 465	1 482	1 456	1 564	1 519	1 459	1 509	1 480	1 472
AVERAGE RANOS/MONTH/CUSTOMER												
Business & General	826	824	831	841	914	1 080	1 252	1 202	1 254	1 469	1 511	1 589
Private Residences	172	157	165	172	188	200	225	242	252	260	284	297
Other	1 097	1 255	1 427	1 534	1 812	727	841	1 037	1 324	1 434	279 855	316 439
Bulk	80 399	89 250	92 331	97 531	93 704	104 904	110 923	122 550	119 763	128 503	140 552	151 159
Prepayment	30	35	40	44	49	54	60	61	62	70	79	87
Total	293	304	309	320	340	353	395	408	408	421	453	480

* Adjusted to registered meters on database